

## MINUTES

### NORTH CAROLINA ASSOCIATION OF INSURANCE PROFESSIONALS

#### 75<sup>TH</sup> ANNIVERSARY CONVENTION

NOVEMBER 11 – 12, 2016

The First Business Session of the 75<sup>th</sup> Anniversary Convention of the North Carolina Association of Insurance Professionals held at the Holiday Inn Sunspree, Wrightsville Beach, North Carolina was called to order by President Beth Blackwell at 2:30 pm. Colors were presented by the Wilmington Fire Department Honor Guard followed the Pledge of Allegiance lead by President Blackwell. A video of Whitney Houston's singing the National Anthem was shown. President-Elect Norell Smith gave the Collect.

President Blackwell welcomed the attendees. Greeting to the attendees were given by Anne Marie Hartman with the Holiday Inn Sunspree and Jeanne Hess, President, Raleigh Association of Insurance Professionals, the host association.

President Blackwell introduced the officers and special guests. Billie Sleet was appointed Parliamentarian. Past State Presidents in attendance were introduced as well as past Region II Vice Presidents. Geraldine Plott, Region II Vice President was also introduced. President Blackwell recognized Past IAIP International President Billie Sleet.

The Chair recognized Convention Chairman Pam Grimes for the attendance report. Mrs. Grimes announced there were ninety-five convention registrants. She then introduced Al Gumbs with the Marine Corps Toys for Tots charity. Mr. Gumbs explained the Toys for Tots program. Following his presentation, toys contributed by the convention attendees as well as cash donations collected were presented to Mr. Gumbs.

After a short break, President Blackwell introduced CWC Chairman Cathy Bowling to conduct the Confidence While Communicating Speak Off. Three contestants competed.

#### BREAK

President Blackwell introduced Rebecca Shigley, Deputy Commissioner of Agent Service Division of the North Carolina Department of Insurance. Ms. Shigley spoke about current activities at the Insurance Department.

Convention Committee appointments were announced by President Blackwell.

The Chair called for the report of the Credentials Committee. Co-Chairs Ann Cranford and Roberta Clodfelter presented the report. NCAIP has seven local associations. There were seven associations represent by one delegate each and delegate representing the Members-at-Large. The voting strength

reported as eight. A motion was made to adopt the report of the Credentials Committee. Motion adopted.

Co-Chairmen Anita Chick and Suzi Gardner of the First Timers Committee were recognized by President Blackwell. There were four First-Timers in attendance.

The Chair recognized Nomination Committee Chair Jacquelyn Clark-Gatto for the report of the Nominating Committee. The report:

President-Elect – Todd Jones  
Vice President – Paula Burgess  
Secretary – Kimmie Ross  
Treasurer – Katy Willett  
Chairman of 2017 NCAIP Nominating Committee – Robin Bennington

The Floor was opened for nominations by President Blackwell. There being no nominations, the nominations were closed until the Second Business Session

The Chair recognized Todd Jones for presentation of the Convention printed program and Station Rules. Both were adopted by acclamation.

President Blackwell recognized Joyce Mills for introduction of the Keynote Speaker Jane Hight McMurray.

Following the speaker, President Blackwell called on Secretary Wanda Manning for any correspondence and announcements. Secretary Manning read correspondence from Appalachian State University Foundation on the current status of the NCAIP Endowed Scholarship. She also read “thank you” notes from the scholarship winners.

The meeting was recessed by President Blackwell to reconvene at 8:30 am, Saturday, November 12, 2016.

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President Beth Blackwell called the Second Business Session to order September 12, 2016 at 9:03 am.

The Chair recognized Roberta Clodfelter and Ann Cranford for the report of the Credentials Committee. There are eight delegates registered with eight delegates in attendance. The report was adopted.

Geraldine Plott, Region II Vice President was recognized for the Regional Vice President’s report and also the Legacy Foundation Report.

After a short break, Janet Davis introduced the morning's featured speaker, Jane Hight McMurray.

Following the speaker, President Blackwell opened the floor for nominations for state officers. The Nominating Committee presented the following slate at the First Business Session.

President Elect: Todd Jones

Vice President: Paula Burgess

Secretary: Kimmie Rogers

Treasurer: Katy Willett

2017 NCAIP Nominating Committee Chairman: Robin Bennington

There were no nominations from the floor. The Chair instructed the Secretary to cast a unanimous ballot for the entire slate as permitted by the NCAIP Bylaws.

The newly elected officers were asked to come forward and address the assembly.

As outlined in Article V, Section 4A of the NCAIP Bylaws, President Blackwell opened the floor for nominations for the 2017 NCAIP Nominating Committee. The following members were nominated.

Dianne Sudderth

Billie Sleet

Anita Chick

Kelly Bailey

Bonnie Lea

Beth Wilkerson

The Chair called for a motion to accept the nominations. Motion was made by Kelly Proctor, seconded by Cathy Bowling. Motion carried.

The Chair opened the floor for nominations for two alternates to the Nominating Committee. The following were nominated.

Tina Rogers

Jeanne Hess

The Chair called for a motion to accept the nominations. Motion was made by Cathy Bowling, seconded by Dianne Sudderth. Motion Carried.

The Chair called for Unfinished Business. It was noted that the State Dues increase was charged effective July 1, 2016 in lieu of July 1, 2017 as required by the Bylaws. Motion was made and seconded to make the dues increase retroactive to July 1, 2016. Motion carried unanimously.

The Chair recognized Region II Vice President Geraldine Plott for a Region II Conference update hosted by NCAIP. The conference will be held April 7 – 10, 2017 at the Meadowbrook Inn in Blowing Rock, NC.

President Blackwell called for confirmation of future NCAIP conventions. The Charlotte Association confirmed the 2017 convention will be held November 9 – 10, 2017 at the Hampton Inn, Concord, NC. Greensboro confirmed the 2018 convention with time and place to be determined. Durham confirmed the 2019 convention with time and place to be determined.

President Blackwell recognized Geraldine Plott for installation of the 2017 – 2018 NCAIP officers.

The Chair called for new business. It was noted there was a name change on the North Carolina Association of Insurance Women's Endowed Scholarship at Appalachian State University to North Carolina Association of Insurance Professionals' Endowed Scholarship. Motion was made by Cathy Bowling and seconded by Katy Willett to approve the name change. Motion carried.

There being no further business, President Blackwell adjourned the meeting.

ADDEDUM:

AWARD WINNERS:

Confidence While Communicating – Tina Rogers - Greensboro

Excellence Awards – 10 & under – Durham

11 – 25 - Greensboro

Over 25 – Charlotte

Rookie of the Year – Kellie Bailey – Charlotte

Underwriter of the Year – Sharyn Clark

Respectfully submitted

Wanda Manning, CPCU, CPIW, CIC

Secretary