
NCAIP 77TH ANNUAL CONVENTION
MEETING MINUTES

Meeting Date: 10/25/2018

Meeting Location: Guest Conference Room

Approval: 11/02/2018

Recorded By: Bonnie Lea-Surgeon

North Carolina Association of Insurance Professionals

77th Annual Convention

Friday, October 25th 2018

Council Director Todd Jones called the 77th Annual meeting of NC Association of Insurance Professionals to order at 8:47 am. He welcomed everyone to the meeting, asking the attendees to put their phones in silent mode or turn them off for the duration of the meeting.

Tina Rogers, Greensboro Insurance Professional (GIP) President, presented the flag and led the members in the Pledge of Allegiance.

Samantha Lauck, member of GIP led the members in the reading of the Collect.

Council Director Jones called the Convention Chair, Suzi Gardner, member of GIP to say a few words. Suzi on behalf of GIP welcomed the attendees to the Council meeting and to Carnival!!! The GIP members could be identified by the colorful Lei's they wore. Suzi asked the GIP members to stand and advised if anyone needed anything or had any questions these members would be happy to assist you.

Tina Rogers, President of GIP, thanked her members for all their work and support and wished everyone a great Council Meeting and time on the cruise.

Council Director Jones thanked Tina and fellow members of GIP for being a strong group and for all their hard work in making this convention a success.

Council Director Jones introduced the Board of Directors:

Bonnie Lea-Surgeon – Secretary

Beth Wilkerson – Fund Custodian (unable to attend)

Paula Burgess – Council Director Elect (unable to attend)

Council Director Jones advised that Cathy Bowling, Durham Association of Insurance Professionals, served as Parliamentarian for the meeting.

Council Director Jones recognized past NCAIP Council Directors in attendance:

Geraldine Plott	2013-2015
Angela McClure	2012-2013
Brenda Webster	2008-2009
Kimmie Rogers	2006-2007
Cathy Bowling	2003-2004
Diane Sudderth	1991-1992

Council Director Jones also recognized past RVP's in attendance:

Geraldine Plott	2015-2016
Cathy Bowling	2007-2008
Diane Sudderth	1995-1996
Trish Norket	1991-1992

Council Director Jones introduced the committees that were appointed to assist with conducting business:

Credentials: Karis Adams, Chairperson

Tellers, Pages and Doorkeepers: Laura Scott, Chairperson

First Timers: Tina Rogers, Chairperson

Minutes Approval: Geraldine Plott, Chairperson

Timekeepers: Samantha Lauck, Chairperson

Council Director Jones asked the Pages and Tellers to stand and advised they would be responsible for passing notes and messages in the meeting room, making sure members who wish to speak can get to a microphone and help fill the needs of the members present. It was advised they could be recognized by their colorful Lei's.

Karis Adam, Chairperson of the Credentials Committee presented the report of the committee:

The NCAIP has a total of 7 associations. There are 5 associations with delegates registered at this meeting and 1 Member at Large registered. The total voting strength is 6. The report was adopted.

Tina Rogers, First Timers Chairperson, introduced two first Timers:

Karis Adams, GIP

Stephen Roper, Durham Association of Insurance Professionals and guest speaker.

Council Director Jones advised that at this time we do not have a candidate for the position of Council Director Elect. Due to this he tabled nominations until our NCAIP Mid-year Board meeting. He advised the date and location would be announced in the next couple of weeks.

Suzi Gardner, GIP, presented the Convention Standing Rules and Program. Both were adopted. The meeting secretary was directed to make any necessary editorial or clerical corrections. Those desiring editorial or clerical corrections for the permanent record were asked to please see Bonnie Lea-Surgeon, NCAIP Secretary.

Council Director Jones called upon Bonnie Lea-Surgeon, NCAIP Secretary to read the correspondence, announcements and any messages. There being no announcements, a ten minute break was called at 9:05 am.

Council Director Jones called Diane Suddreth of the Durham Association of Insurance Professionals to introduce the guest speaker. Stephen Roper, from DigiStream presented "Investigations in the Age of GeoSocial Data".

Council Director Jones called upon Bonnie Lea-Surgeon for announcements, there being none, and the meeting was adjourned at 10:18 am to reconvene on Sunday morning at 10:00 am.

NCAIP 77TH ANNUAL CONVENTION

MEETING MINUTES

Meeting Date: 10/28/2018

Meeting Location: China Town Room

Approval: 11/02/2018

Recorded By: Bonnie Lea-Surgeon, Secretary

North Carolina Association of Insurance Professionals

77th Annual Convention

Sunday October 28th 2018

Council Director Jones called the second business session to order at 10:04 am with a welcome and wishes that everyone was having a great time. He advised members that there were no additional guest joining the meeting and dispenses with duplicate introductions.

Karis Adams, Chairperson of the Credentials Committee advised there had been no changes since the meeting on Friday. The voting strength of this convention remains **6**. There are **6** delegates present at this meeting as of 10:06 am. Council Director Jones called to adopt the Credential Report, the report was adopted.

Council Director Jones called upon Geraldine Plott, the International Secretary to present the State of the Association.

Council Director Jones presented the Legacy Report to attendees and proceeded to ask for donations.

Council Director Jones again explained that since there was no candidate for the Council Director Elect position at this time, nominations and installation would be tabled until the NCAIP Mid-Year Board meeting, the date, time and location to follow. Council Director Jones reminded the attendees of the upcoming Regional Convention to be held March 29-30, 2019 in Ocean City, MD at the Dunes Manor Hotel. He encouraged members to attend. He also advised that he is planning a golf tournament in May to raise funds for NCAIP and ask that all associations assist in building the funds of NCAIP.

Council Director Jones called for the confirmation of future conferences:

Cathy Bowling of Durham Association of Insurance Professionals confirmed for 2019. The meeting will be held in Research Triangle Park, November 7-9, 2019, more information to follow.

There was no confirmation for 2020-2021 at this time.

Bonnie Lea-Surgeon asked if there were any new CPIW/CPIM/CIIP designees, there were none. She led the attendees in the reading of the Code of Ethics. A donation will be made to the NCAIP Endowed Scholarship in honor of all of our CPIW/CPIM/CIIP/DAE and CLP'S.

Suzi Gardner held the Memorial Service. We were fortunate to not to have lost any NC members during this term. Suzi led the attendees in reading the 23rd Psalms.

Council Director Jones advised that he received no applications for awards but encouraged members to apply to the Regional level, the deadline is November 15th.

The NCAIP Excellence Awards were presented:

Category A (10 members and under) – **Durham Association of Insurance Professionals**

Category B (11 to 25 members) - **Greensboro Insurance Professionals**

Category C (Over 25 members) – **Charlotte Association of Insurance Professionals**

Council Director Jones called for announcements – Secretary Bonnie Lea-Surgeon, read a thank you letter from Carnival Cruise Line, the 77th Annual NCAIP Convention was adjourned at 10:55 am.