

**2nd Business Session Minutes
Saturday, September 26, 2015**

The Second Business Session of the 74th annual meeting of the North Carolina Association of Insurance Professionals was called to order at 9:01 a.m. The North Carolina Department of Insurance Commissioner and State Fire Marshal Wayne Goodwin spoke briefly to the group on current insurance issues. President Robin Bennington thanked him for his time during our breakfast and for opening our 2nd business session. She also reintroduced the NCAIP Board of Directors.

Beth Blackwell, NCAIP President- Elect gave the Collect.

President Bennington introduced and welcomed our keynote speaker, Dr. Deborah L. Stroman, Sport Business Professor at the Kenan-Flagler Business School at UNC Chapel Hill. Dr. Stroman spoke on Passion, Positivity and Purpose and encouraged us to use daily affirmations. NCAIP made a donation to the Eve Carson Memorial Scholarship Fund in her honor.

Roberta Clodfelter, Chairman of the Credentials Committee presented the report of the credentials committee. The voting strength remained at 6 associations present and 1 Member At Large present. The report was adopted.

Angela McClure, Chairman of the Nominating Committee presented the slate of officers for the 2016-2017 year at the first business session.

President Elect: Norell Smith, Charlotte Association
Vice President: Todd Jones, Greensboro Association
Secretary: Wanda Manning, Raleigh Association
Treasurer: Bonnie Lea, Greensboro Association

There were no nominations from the floor. Beth Wilkerson, NCAIP Secretary cast a unanimous ballot for the slate of officers presented. Beth Blackwell automatically accedes to the Office of President on July 1, 2016. Each elected officer spoke briefly to the group.

Jacque Clark, Charlotte Association was elected for the Chairman of the 2016 NCAIP Nominating Committee position.

Cathy Bowling moved to accept nominations to the 2016/17 NCAIP Nominating Committee, with a second by Judy Adcock. Members of the 2016/17 NCAIP Nominating Committee were elected as follows:

Ann Suriani, Greensboro Association	Sharyn Clark, Charlotte Association
Cathy Bowling, Durham Association	Tina Rogers, Greensboro Association
Joyce Mills, Raleigh Association	Judie Hancock, Piedmont Association

Kelly Bryant moved to accept nominations for alternates to the 2016/17 NCAIP Nominating Committee, with a second by Roberta Clodfelter. Alternates to the 2016/17 NCAIP Nominating Committee were elected as follows:

Wanda McDonald, Charlotte Association	Geraldine Plott, Charlotte Association
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Beth Blackwell, NCAIP President-Elect & Chairman of the Bylaws committee presented her report. She motioned to delete Article IV Members, Section 3 Dues, A3 because it is no longer relevant and will align with IAIP Bylaws due to members no longer having a July 1 effective date for joining and/or renewing. Motion carried unanimously.

Beth Blackwell restated the standing rule changes that were made at the mid-year NCAIP Board Meeting in May. The Standing Rule #6 and #9 changes and #14 deletion were made by unanimous vote and were due to changes in the annual budget.

Cathy Bowling, Durham Association made a recommendation to pay lodging expenses of NCAIP officers and appointed Parliamentarian for the 2015 annual meeting by NCAIP for a maximum of two nights. Judy Adcock, Durham Association seconded the recommendation. The reason for recommendation was to remove an unintended financial burden from these position that serve NCAIP without compensation. A standing vote was called. 4 In Favor, 3 Not in Favor, the motion was defeated.

Ann Suriani, Finance Committee chair made a recommendation to reduce the employee dishonesty bond limit from \$120,000 to \$25,000 with a premium savings of \$63 annually. The reason is the highest balance in the account has not exceeded \$15,000 in the past 3 years and in order to keep the non-profit status; there cannot be more than \$25,000 in the account. Motion carried.

Geraldine Plott advised the 2017 Region II Convention contract for April 2017 has been cancelled. Further discussion with membership for a NC sponsored 2017 Regional convention will follow at a later date.

Future NCAIP convention confirmed for November 11-13, 2016 at the Holiday Inn Sunspree Hotel, Wrightsville Beach NC for the 75th Anniversary hosted by the Raleigh Association of Insurance Professionals. Beth Blackwell's theme is "Diamond Jubilee: Honoring the Past/Treasuring the Present/Shaping the Future". If any member has any pictures from past conventions, please forward to Pam Grimes. The Charlotte Association will host the 2017/18 convention (time/place TBD) and the Greensboro Association will host the 2018/19 convention (time/place TBD).

Parliamentarian Pam Grimes presented the Installation of the 2016-2017 NCAIP Officers.

President:	Beth Blackwell, Raleigh Association
President Elect:	Norell Smith, Charlotte Association
Vice President:	Todd Jones, Greensboro Association
Secretary:	Wanda Manning, Raleigh Association
Treasurer:	Bonnie Lea, Greensboro Association

President Robin Bennington congratulated each officer and adjourned the 74th NCAIP Annual Convention at 11:39 AM.