

North Carolina Association of Insurance Professionals

71<sup>st</sup> Annual Convention

Minutes of First Business Session

Friday, October 26, 2012

The annual meeting of the NC Association of Insurance Professionals was called to order at 2:30 P.M. by Council Director, Angela McClure, at the High Point Plaza Hotel & Conference Center. After welcoming everyone, she dispensed with the reading of individual designations.

The High Point Fire Department presented the colors. Diane Matthews, of M&M, LLC, sang the National Anthem, after which Geraldine Plott, NCAIP Vice President, led everyone in the Pledge of Allegiance. President Elect, Janet Crosscup, gave the collect.

The convention co-chairmen, Betty Callicutt, Cindi Michael and Fran Brown, President of the High Point-Thomasville Association, welcomed everyone in attendance and advised that High Point-Thomasville members could be identified by the Butterfly Necklaces they were wearing.

Betty Callicutt recognized our special guests, Diane Martel, Region II RVP, and her assistant, Lynette Brooke-Dean.

The Hotel General Manager, Mr. Kevin Archer, welcomed all in attendance.

Cindi Michael introduced our N C Insurance Commissioner, Wayne Goodwin, and he spoke briefly about the insurance industry.

The Board of Directors for NCAIP and special guests were introduced by Council Director McClure as follows: Brenda Webster-Treasurer; Roberta Clodfelter-Secretary; Geraldine Plott-Vice-President; Janet Crosscup-President Elect; Anita Williams-Immediate Past President; Bronda Coleman-Parliamentarian; Diane Martel-Region II RVP and Lynette Brooke-Dean, Region II RVP Assistant.

Angela recognized the past NCAIP Presidents that were in attendance as follows:

Anita Williams	2011-2012
Beth Wilkerson	2009-2010
Brenda Webster	2008-2009
Nancy Gilbert	2007-2008
Kimmie Rogers	2006-2007

Tiffany Allen	2005-2006
Jeanne Hess	2004-2005
Cathy Bowling	2003-2004
Glyda Meredith	2001-2002
Pam Grimes	1994-1995
Chris McLeod	1993-1994

Also recognized were several past Region II Vice-Presidents in attendance:

Pam Grimes  
Rita Kidd  
Beth Wilkerson  
Cathy Bowling

Past National President, Billie Sleet, was also recognized by Council Director McClure.

The Committee Chairmen were recognized as follows:

Credentials:	Lisa Brewer
Tellers:	Brenda Webster
First Timers:	Geraldine Plott
Minutes Approval:	Alice Keeton
Timekeepers:	Pam Grimes
CWC:	Sharon Clark
Pages:	Kaye Wilson

Sharyn Clark conducted the CWC Speak off. Two contestants participated this year: Judie Hancock, of High Point-Thomasville, and Teresa Fanning, of Raleigh Association.

The Credentials Committee report was given by Chairman, Lisa Brewer, indicating 9 Associations were registered to vote and no Member-at-Large are registered. The report of the Credentials Committee was adopted.

Council Director McClure called on Cindi Michael to present the Convention Standing Rules. A recommendation was made to adopt the Convention Standing Rules as printed on page 10 and 11 in the program. Recommendation was adopted.

Cindi Michael stated all registered members received a copy of the program and no known corrections were given. The Program Committee recommended the printed program with corrections as the official order of business for this meeting and that the meeting secretary is directed to make any necessary editorial or clerical corrections. Recommendation was adopted.

The First Timers Committee Chairman, Geraldine Plott, gave the report confirming that (3) first timers were in attendance: Amy Perkins, of Randolph, Vicki Scercy and Angela Kidd, of High Point-Thomasville.

Haley Everett presented a power point presentation about what young members need from our association.

Anita Williams, Past NCAIP Council Director and Chairman of the NCAIP Task Force, presented a synopsis of the Recommendations on the changes implemented by IAIP along with the time frame they are taking effect. They are as follows:

- Recommendation 1 – regarding Motion 3 of the IAIP White Pages - The NCAIP Task Force recommends NCAIP Council visits to local associations continue.
- Recommendation 2 – regarding Motion 3 of the IAIP White Pages - The NCAIP Task Force recommends the increase in the NCAIP budget amount of \$500 annually be increased to \$1,000 annually.
- Recommendation 3 – regarding Motion 6 of the IAIP White Pages - The NCAIP Task Force recommends NCAIP remain a state council of IAIP.

Recommendation was made as IAIP has eliminated support for Council Directors to visit local associations. The IAIP White Pages are attached to these minutes. Discussion and voting will be held during the Second Business meeting.

Sharyn Clark, Chairman of Nominating Committee, presented the Slate of Officers for the 2013-2014 term as follows:

President Elect: Geraldine Plott  
Vice President: Robin Bennington  
Secretary: Brenda Webster  
Treasurer: Lisa Brewer  
Chairman of the 2013 NCAIP Nominating Committee: Judie Hancock

Director, Angela McClure, recognized all the exhibitors who participated in our convention and a Certificates of Appreciation and/or plaque was presented.

The meeting was adjourned until 9:30 A.M., on October 27, 2012.

Roberta Clodfelter, CPIW, CISR  
Secretary