

Presidents' Chat

NCAIP Membership;

Well we have made it through another quarter and what a busy six months it has been for NCAIP. We had an awesome conference in High Point in October with almost 80 in attendance. Members were able to take CE classes on Thursday that included Flood, Ethics, Social Security and Health Savings; Friday morning IAIP classes were offered. We had our business meetings but we also had fun. During the course of the weekend, NCAIP was able to make donations to the NCAIW Endowed Scholarship fund, Divine Restoration, High Point Firemen's Fund and the Rotary Club Polio Fund as well as present Divine Restoration with 20 backpacks filled with items for the homeless. NCAIP has made a difference in North Carolina and like me, I am sure you are pleased to be a part of this association. I would like to thank all of the members of High Point Thomasville Association for doing a fabulous job on their first ever conference. You are truly a great association and I am proud to be a member.

During our conference in October, we discussed the continuation of NCAIP as a state association in lieu of the changes being made at the National level of IAIP. I am pleased that the membership of NCAIP decided to continue our state association. NCAIP is a valuable asset in our state and through our state association many of us have made lifelong friends and business acquaintances that help us in our continued advancement in the insurance industry. NCAIP gives you access to men and women in all lines of insurance who are willing to help you achieve your goals whatever they may be.

Members do not forget our upcoming Region II Convention that NCAIP will be hosting in Asheville, NC March 21st – March 23rd, 2013 at the Crowne Plaza Hotel & Resort. It will be a weekend filled with education, networking, business meetings, a trade show and of course fun. The registration forms and agenda should be sent out after the first of the year. Billie Sleet and Tracie Cotton have worked very hard to put together a wonderful weekend for everyone which includes a tour of Biltmore so please be sure to register for this event and help your local association with the portion of the convention it is assigned to handle.

I would like to thank each of you for making my first six (6) months as your NCAIP President an experience I will never forget. Your encouragement, well wishes and constructive guidance has meant the



North Carolina Officers 2012-2013

President – Angela McClure
President Elect – Janet Crosscup
Vice President – Geraldine Plott
Secretary – Roberta Clodfelter
Treasurer – Brenda Webster
Immediate Past President –
Anita Williams

world to me and I would have been unable to face the challenges that were put before me had it not been for the support I have received from my fellow NCAIP membership. NCAIP members have truly shown me that when I Dared to Dream “NCAIP came along side me and helped me to make things possible”.

I hope each of you have a Blessed and Merry Christmas and enjoy time with your family and friends and remember the ***reason for the season.***

Angela C. McClure
2012-2013 NCAIP Council Director



***Dare To Dream with IAIP Your
Possibilities are Endless***

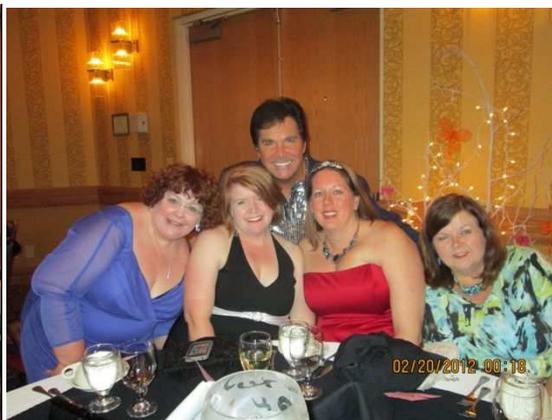
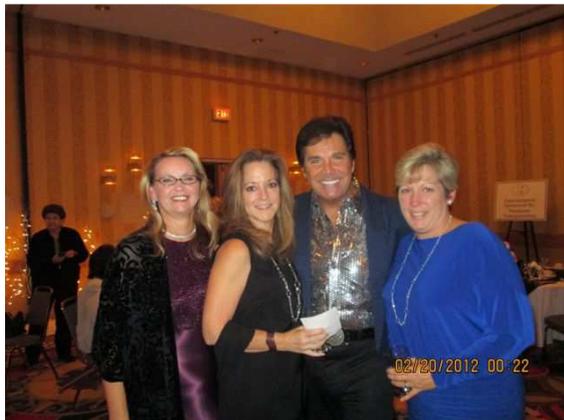


Photo op with Elvis

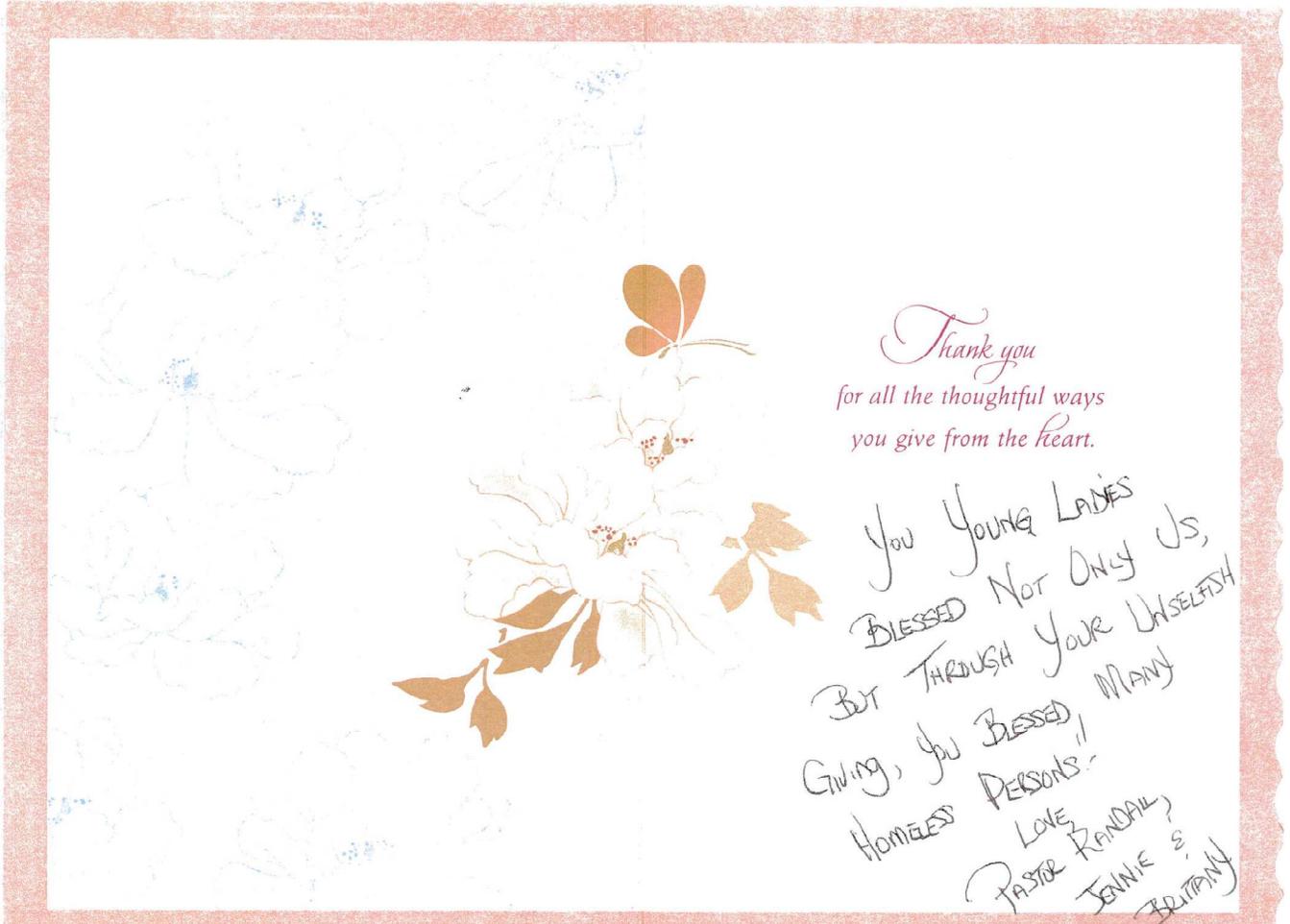


Insurance Prof of the Year – Beth Wilkerson



2012-2013 NCAIP Council

From Pastor Randall and his family of Devine Restoration, the recipients of the Backpack Drive



*Thank you
for all the thoughtful ways
you give from the heart.*

You Young Ladies
BLESSED NOT ONLY US,
BUT THROUGH YOUR UNSELFISH
GIVING, YOU BLESSED MANY
HOMELESS PERSONS!!
LOVE
PASTOR RANDALL
JENNIE S.
BRITAIN

DID YOU KNOW?

High Point-Thomasville

From our President, Fran Brown:

Our first NCAIP Convention in October was a huge success thanks to everyone who attended and those who volunteered their time to help our association, both in the planning of the event and working at the various areas of each member's expertise. We could not have had such a great convention if it wasn't for the support of our fellow members in NCAIP and the many vendors, bosses, spouses, and family members, who donated their time and money to insure that we all had a great time. HPTAIW is very grateful to everyone who attended the convention and many thanks to all of you for letting us know you had a wonderful time.

From co-chairmen of the 2012 NCAIP convention, Cindi Michael & Betty Callicutt:

"Betty and I would like to say thanks to everyone attending the state convention in High Point. We really had a wonderful experience arranging it and our local members worked so hard to raise money, use their personal time and went above board to work to make it a success.

Our first convention meeting was one question- 'What did we want the members to say when they were leaving?' Of course, mine was "the food was good and I received a door prize" and Betty's was "It was fun and I received a door prize". So our focus became Fun, Food, & Door Prizes. Betty and I are thinking of becoming event planners in our next life.

The convention exceeded our expectations with the kindness of its members. We hope everyone enjoyed their time in High Point. Thanks again for allowing us to host."

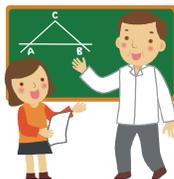
Council Director Angela McClure has another new grandchild. Wesley Lane McClure was born November 9, 2012, weighing 8lbs, 2 ounces.

Join us in congratulating Lizette Felde, AIS, AAI, AAM, AIT, AINS, CIC, CPIW in achieving her AU (Associate in Underwriting) designation in October. Lizette also attained her BA in Theology in June of this year.



Judie Hancock wrote an article for *Rough Notes*, it will be published their March 2013 issue.

Roberta Clodfelter, our Education chair has gotten an early start on education for 2013. Jim Sholar will be teaching Flood Insurance Updates; Ethics 2013, Medicare & More and Coverage issues on March 6, 2013. Classes will be held at the Baptist Children's Home - Mills Campus - Broyhill Building #303, 303 Kesler Drive, Thomasville, NC. Roberta will also be chairing education for our Region II Conference in March 2013. If you're looking for additional CE credits, contact Roberta Clodfelter.



Judi Hancock would like to issue a challenge!

*“If, at my ripe old age, I can get up on the floor and talk – I feel every association should have at least one (1) member willing to do the same. We absolutely need more participation in the CWC Speak-off. I don't think it really matters if you have done it before, do it again. Maybe your participation would inspire others to do the same. Others have competed, everyone can't win first place BUT everyone can participate. Participation is the important part! With each presentation, practice or real, you gain **confidence**, determination and you do endure! PLEASE, participate!!!! I will be the one clapping the hardest for you. **You can do it!”***

Happy Holidays from our association to yours!



Charlotte

CAIP has been busy selling Auto Bell tickets to raise funds for our scholarship program; we collected enough items to fill over 100 stockings for our annual Salvation Army Stocking drive; helped provide backpack items for our NCAIP Above & Beyond Backpack drive at the High Point Conference; rose at 4:30 am to assist with cutting fruit at the annual Susan G Komen Race for the Cure; showed our support for Operation Edith at Sterling Elementary distributing and discussing 'fire safety'; provided school supplies to Piney Grove Elementary; and continued to assist with Friendship Trays in Mecklenburg County.



Kelly discussing Operation Edith with students at Sterling Elementary



Komen Race for the Cure (4:30am and we were able to maintain a smile)



Our Vice President, Hollan Bradley, became Hollan Delany in early December. Kelly Bryant will also become a bride in January. Best Wishes to both of them!

Welcome to our newest members, Megan McConnell who is employed with the Martin and Harrill Agency, Kathy Benfield employed with Hub International (Knauff Insurance), and Barbara Prichard-Shank with Medco Health Selection. We are so happy to have you! CAIP is now 41 members strong!

Congratulations to Connie Hacker, with Martin and Harrill. Connie received The Travelers Personal Lines 2012 High Achiever Award. You 'ROCK' girl!



Congratulations to Norell Myers on receiving her CPIW designation!



CAIP wishes you a very Merry Christmas and a prosperous New Year!



Durham

We just had our annual Christmas party – fellowship, food and fun! What more could you ask for?



Merry Christmas from the Durham Association of Insurance Professionals!



Unifour

The Unifour Association held their end-of-year party November 27th in Blowing Rock, NC featuring an eventful round of "Dirty Santa"!

On December 5th, we had the privilege of volunteering at Samaritans Purse helping with the Operation Christmas Child Shoebox Ministry. What a blessing!

From all of us in the Unifour Association, we wish you a Merry Christmas!



Randolph

Fall 2012 has been very eventful for Randolph Insurance Professionals Association (RIPA). To start, we amended our name from Randolph Association of Insurance Women to Randolph Insurance Professionals Association. We are now non-gender specific and have a prospective male member scheduled to attend our December meeting!

Two of our members are involved in an event at our local high school called "X the Text" that focuses on the dangers of texting and driving. They handed out information and did a presentation to show the teens what could happen if they look at their phones and away from the road for as little as five seconds. They successfully had over 400 students pledge that they would no longer text and drive!

Additionally, one of our members brought to our attention a cause known as "Generation for Hope". *Generation for Hope* members travel to coal mining towns in rural Kentucky and provide food, clothing, and toys for the families that are out of work due to the closing of the mines. A member of Generation for Hope advised our organization that last year, people were bringing in babies wrapped in newspaper. All they wanted were diapers for their children. We pledged to support this worthy cause as our Christmas project. We sent children's bicycles and peanut butter and jelly (which is what the children wanted in their stockings), as well as additional money to buy necessities. We are thrilled to be able to make a difference for these people!

RIPA was incredibly pleased to win the Excellence Award at the State Convention in October!

Last but not least, we had two members with anniversaries! Our President, Amy Perkins, celebrated her 2nd wedding anniversary on November 7. Our Vice-President, Ann Cranford, celebrated her 40th wedding anniversary on October 1!

We look forward to the opportunities the New Year will bring.



Raleigh

We have been busy, last month we made wreaths that we gave to a local assisted living center in Garner NC; in November we presented the "What's up DOC? Drive Other Car Coverage class at one of our meetings; participated in Operation Edith; and we also had a CWC class earlier this year – one of the participants will be going to Region II to compete – Teresa Fanning.

Katy Willett is expecting her first grandbaby in April 2013 – it's a boy!

Wanda Manning's granddaughter, Ashley Louise Maynard and great granddaughter, Danielle Louise Boney at Ashley's wedding in October of this year.



Raleigh wishes you Peace and Joy during this holiday season!





Merry Christmas and Happy New Year to our Founders Circle Donors!

December 13, 2012



The Insurance Scholarship Foundation of America (ISFA) Board of Directors, scholars and staff wish you a very **Merry Christmas** for 2012 and a **Happy 2013 New Year!**

Thank You is not enough to express ISFA's gratitude to all Founders Circle members who have donated their money, time, talents and support to make education scholarships available. Founders Circle members have always been very generous in their support of the ISFA goal of "*Promoting Excellence through Education*".

Donations from our FC members are an intricate part of the scholarship funds available. You are a big part of the reason \$426,000 in scholarships have been awarded since the inception of ISFA. Your generosity has changed lives and enriched insurance careers. But we need your help! Demand for scholarships continues to increase while charitable gifts are lower than ever. Large corporations, Insurance Industry foundations and other philanthropic groups are bombarded with charitable request. The charitable dollars allocated in their budgets cannot satisfy demand.

You can help. Please consider an end-of-the year charitable gift to ISFA. **As a 501c3 public charity, donations to ISFA are tax deductible.** Donations of any size are important. You can donate through our website by clicking the button below:

Donate Now

Secure donations through
Network for Good

If you prefer to make your donation through the mail, please download our donation form from [this link](#), fill it out and mail it in to the address indicated.

Thank you for your continued support of ISFA and have a Merry Christmas.

Kirk, Curt, Bob, Elena, Nancy, Billie

For those associations that were unable to submit an article – we miss you and hope you will be able to join us in the March addition!

Wishing everyone a very Merry Christmas and a Happy New Year!

