

Presidents' Chat

NCAIP Membership;

I am honored to be your NCAIP Council Director this year and would like to thank you for the opportunity. My theme this year is "Dare to Dream" (with IAIP your possibilities are endless). I chose this statement because this organization gives members the educational and professional tools needed to achieve whatever their dreams may be if they will only take the step and **Dare** to dream.

Have you ever stopped to think about the ladies who started this organization in 1938? Elsie Mayer and Bertha Rachofsky joined with nine other women in the insurance industry to form an organization for educational purposes. During this time in history the United States had just started to recoup from the economic downturn from the Great Depression. Women faced strong social pressures to return to the home and leave employment to the male "breadwinners" of the family. These ladies, even through these adverse conditions, knew for them to achieve their professional goals in life they needed to further their education in the insurance industry. They knew they needed encouragement and support from fellow women who were experiencing the same type prejudices in society and through an organization focused on professional educational opportunities and an environment in which they could build business alliances, as well as achieve personal growth, they could succeed and fulfill their dreams.

Today we too can take this same tenacity that our predecessors had and if we will allow ourselves to dream, and we use the tools offered through membership in IAIP we can achieve our goals and dreams. There is nothing you cannot achieve with education, support and encouragement from fellow members of IAIP.

My challenge to each of you today is to contemplate this statement; "Dare to Dream" and determine your own personal and professional dreams, because with IAIP and NCAIP your possibilities are endless.

*Angela C. McClure
2012-2013 NCAIP Council Director*



***Dare To Dream with IAIP Your
Possibilities are Endless***



North Carolina Officers 2012-2013

President – Angela McClure
President Elect – Janet Crosscup
Vice President – Geraldine Plott
Secretary – Roberta Clodfelter
Treasurer – Brenda Webster
Immediate Past President –
Anita Williams

2012-2013 GOALS

Goals from IAIP

Each local president, council director and regional vice president was given goals they were to meet during this year by IAIP President Penny Haworth-Rich.

Local Presidents:

1. Have a networking activity and obtain at least three new members.
2. Hold at least one IAIP educational class.
3. Have monthly communication with members.
4. Be open-minded to changes.

Council Directors:

1. Visit three agencies or companies in your area. Complete local association visits/calls by March 2013.
2. Hold at least one IAIP education class at the Council Meeting.
3. Have quarterly communication with Council.
4. Be open-minded to change.

Regional Vice Presidents:

1. Visit three agencies or companies in your area.
2. Contact Council Directors monthly.
3. Have quarterly communication with Region.
4. Hold at least one IAIP educational class at the Regional conference.
5. Be open-minded to change.

DID YOU KNOW?

High Point-Thomasville

Angie McClure, NCAIP Council Director, is a new grandmother. She has a gorgeous new granddaughter, Collins Brooke Taylor who was born July 6, 2012. She is pictured in a new outfit designed and made by her Grandmother. Angie comments "Being a grandmother is GREAT! You can spoil them and send them home. No responsibility..."



The National Alliance for Insurance Education & Research announced **Judie Hancock** of HPTAIW as the **NC state winner for 2012 Outstanding CSR of the Year!** She was also selected as one of four National runner ups; the winner was from Wisconsin, and the four runner ups were from Arizona, Idaho, Tennessee, and **NORTH CAROLINA!!!**

HPTAW participated in National Night Out. This is a country wide program to get the people of the community to meet their safety officials and share safety related ideas/materials with the community. Since SAFETY is one of our goals, the Thomasville Police Department invites us each year to participate. We distribute Safety material from the Governors Highway Safety Program. This year we handed out 200 bags. HPTAW has committed to 500 bags next year, a goal we are confident we can achieve!



If you're not planning to attend the NCAIP Convention, you will be missing out on a lot of fun. The HPTAIW is hosting *their first convention in their 65 year history* and it's going to be a **great event**. Get your old prom dress out of the moth balls (I may have to buy one since in 50 years I have changed...a little); bring your dancing shoes; shine up your cowboy boots and spurs; and be prepared to be entertained in a flower decorating class (you might want to practice holding your sides...you **will** be laughing, . . . a lot). We have education classes, good speakers, good food and with **your participation**, great fellowship! We hope to see everyone there!

Charlotte



The DNC in Charlotte brings many adjustments in schedules. Per the news media, there will be an estimated 35,000 attendees, 15,000 media representatives, and 6,000 delegates (and of course protestors) expected during the DNC week. Many businesses are either closed or operating on an abbreviated schedule; streets in downtown (or uptown) are closed, traffic is being rerouted and the number of police officers increased. Charlotte is projected to see \$150-\$200 million dollar economic impact from the DNC! Even CAIP had to reschedule our September meeting.

A new year has begun for CAIP, a year that promises a great many changes and challenges; membership being our biggest challenge! We ended the 2011-2012 term with forty-four (44) members; we begin 2012-2013 with thirty-seven (37) members, which include two (2) new members and one (1) returning member. We have five (5) strong prospects and our President, Norell Myers is aggressively pursuing 'growth and retention' for CAIP.

Our first meeting was all about IAIP/CAIP; our past, present and future. We were not only educated about our association but also had an overview of the IAIP website. CAIP has also reached out to our community; members joined Friendship Trays in putting meals together for Meals on Wheels in July. When the director of Friendship Trays explained they were short handed, our Community Service chairmen wasted no time in organizing two (2) or three (3) additional days for CAIP to assist in September.



Our Vice President, Hollan Bradley, will soon be Hollan Delany. She and her future husband have just completed their new home and plan to 'tie the knot' on December 8, 2012. We're sure she will make a beautiful bride!

Meet the newest member of Peggy Lane's family. This is Michael, 8 lbs. 11 oz. & 19 ½ in. of beautiful baby grandson! Congratulations Peggy!



Congratulations to Tammy Bednarik on receiving her DAE designation!

CAIP presented a new website to its membership in September; a new domain, a new look and a new start www.caiptoday.org . Check it out!

Wilmington

Wilmington Insurance Professionals started a new project in June of this year. Once a month we are donating part of our Saturday to volunteer at First Fruit Ministry. This local non-profit group receives donations from grocery stores and restaurants, such as meat, bread, fruits and vegetables. They then donate the items to those less fortunate.



WIP is busy working on several other projects; gathering holiday donations for those who need some assistance; working with the local MAAD chapter; updating our Facebook and web pages; and planning our 2013 NCIAP convention.

Our next monthly meeting will be Oct 11th at The Islands Fresh Mex Grill on Racine Drive in Wilmington NC – please join us if you are in the area. We look forward to seeing you all at the 2012 NCIAP Convention in High Point.

Unifour

While we are only a group of eleven (11) we are hard at work planning our year. We have several projects

planned; 1st Baptist Church of Boone – Backpack Program Donation; Elks Lodge – clothing drive; Susan G Komen – Walk for the Cure; Samaritans Purse – Operation Christmas Shoebox Ministry; and Soldier Care – Mary Kay Project. Our numbers may be slight, but our efforts are **mighty**!

We look forward to seeing everyone at the 2012 NCAIP Convention in High Point!

For those associations that were unable to submit an article – we miss you and hope you will be able to join us in the December addition!